Manulife Fundamental Dividend Fund¹

Advisor Series • Performance as at March 31, 2024 • Holdings as at February 29, 2024

Overview

Overall Morningstar Rating²

Key Facts

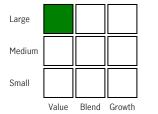
Management Team: Fundamental Equity Team Inception date: July 6, 2007 AUM³: \$484.12M CIFSC category: Canadian Dividend & Income Equity Investment style: Value Distribution frequency ⁴: Monthly Distribution yield⁵: 6.53% Positions: 40 Management fee: 1.81% MER: 2.25% (as at 2022-12-31, includes HST) Min. investment: \$500 initial; \$25 PAC Fund Status: Open Risk: Medium



Equity Characteristics

P/E Ratio	15.68
P/B Ratio	1.91
P/CF Ratio	8.47
ROE	16.27%
Average Market Cap	\$46.33B
Dividend Yield	3.80%

Equity Style Box⁶



Fund Codes (MMF)

Series	FE	LL2	LL3	DSC	NL
Advisor	3522	3073	3722	3422	_
Advisor - DCA	23522	23073	23722	23422	_
F	_	_	_	_	3622
F - DCA	_	_	_	_	23622
FT6	_	_	_	_	3922
T6	3563	3173	3763	3463	_

The fund's portfolio is

value stocks.

biased toward large-cap

DSC/LL2/LL3 load options are available for switches only and are not available for new purchases.

Why invest?

- Managed by the Fundamental Equity Team
- Employs a fundamental bottom up approach focusing on selecting higher-yielding dividend companies with strong financial positions that have shown their ability to grow over time.
- The Portfolio Managers utilize a fundamental, bottom-up investment approach to select securities.
 Proprietary analysis is used to construct and analyze the historical economic earnings of a company in order to gain an understanding of the business being studied.

Performance

Growth of \$10,000 since inception⁷



Calendar Returns (%)

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
6.21	-0.32	12.63	8.03	-8.50	21.56	0.20	26.28	-3.24	5.05

Compound Returns (%)

1 Mth	3 Mth	6 Mth	YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs	15 Yrs	20 Yrs	Inception
2.67	6.68	12.38	6.68	9.54	8.00	8.31	6.62	_	_	5.06

Risk Measures (5 yr.)	Standard Deviation (%)	Sortino Ratio	Sharpe Ratio	Alpha	Beta	R-Squared (%)
Fund	12.70	0.97	0.36	-0.39	0.90	89.87
Benchmark ⁸	14.12	1.01	0.41	_	_	_

Management

Portfolio advisor:

Fundamental Equity Team





Annual Distributions⁴

	Income	Dividends	Capital Gains	Return of Capital	Total
2023	_	\$0.21	\$0.01	\$0.45	\$0.72
2022	—	\$0.26	\$0.29	\$0.39	\$0.99
2021	\$0.06	\$0.26	\$0.99	\$0.38	\$1.68
2020	\$0.03	\$0.14	_	\$0.56	\$0.72
2019	\$0.07	\$0.26	\$0.32	\$0.34	\$1.00
2018	\$0.03	\$0.15	\$0.36	\$0.50	\$1.04
2017	\$0.08	\$0.31	\$0.07	\$0.39	\$0.85
2016	\$0.07	\$0.10	_	\$0.37	\$0.54

Management Fee Reduction Rates⁹

Account/Household Value Tiers	All Qualifying Investments
\$250K+ to \$499K	2.50 basis points
\$500K+ to \$999K	5.00 basis points
\$1M+ to \$4.9M	7.50 basis points
\$5M+ to \$9.9M	10.00 basis points
\$10M+	12.50 basis points

Top 10 Holdings (%) ¹⁰

1. Toronto-Dominion Bank Com New	6.91
2. Suncor Energy Inc. Com	6.46
3. Enbridge Inc. Com	5.09
4. Sun Life Financial Inc. Com	4.48
5. Bank of Montreal Com	4.47
6. Canadian National Railway Company Com	3.66
7. Royal Bank of Canada Com	3.45
8. Microsoft Corp. Com	3.44
9. Telus Corp. Com	3.22
10.Oracle Corp. Com	3.09

Portfolio Allocation

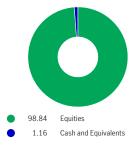
Geographic Allocation (%)



Sector Allocation (Equities) (%)



Asset Allocation (%)



For more information please contact your advisor or visit manulifeim.ca

- 1. On April 6, 2018, it was renamed Manulife Fundamental Dividend Fund.
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The Morningstar Rating, commonly referred to as the Star Rating, relates how a fund has performed on a risk-adjusted basis against its Morningstar category peers and is subject to change every month. Calculations are based on the funds in each Morningstar category to better measure fund manager skill. The Star Ratings as of March 31, 2024 for the Funds shown and the number of funds within their categories for each period are: Manulife Fundamental Dividend Fund within the Canada Fund Canadian Dividend & Income Equity category: 1 year period, n/a stars & 405 funds, 3 year period, 3 stars & 374 funds, 5 year period, 4 stars & 351 funds, 10 year period, 4 stars & 235 funds. Funds are ranked by their Morningstar Risk-Adjusted Return scores with the top 10% of funds in a category receiving 5 stars, the top 22.5% receiving 4 stars; a fund in the middle 35% receiving 3 stars; a fund in the bottom 10% receiving 1 star. The Overall Star Rating for a fund is a weighted combination of its 3, 5 and 10 year ratings. Overall ratings are adjusted where a fund has less than 5 or 10 years of history. Please refer to www.morningstar.ca for greater detail on the calculation of the Star Ratings.

- 3. All classes/series combined. Assets as at March 28, 2024.
- 4. The payment of distributions is not guaranteed and may fluctuate. If distributions paid by the fund are greater than the performance of the fund, then your original investment will shrink. Distributions should not be confused with a fund's performance, rate of return, or yield. You may also receive return of capital distributions from a fund. Please consult with your tax advisor regarding the tax implications of receiving distributions. See the fund facts as well as the prospectus for more information on a fund's distributions policy.
- 5. Distribution yield is calculated based on prior 12-month rolling average of paid distributions and using average month-end net asset value, per security. The distribution yield excludes any year-end capital gains distributions paid. Distribution yield should not be confused with a fund's performance or rate of return.
- 6. The Equity style box information is determined by Morningstar Research Inc., an independent research firm. Morningstar information contained herein is proprietary to Morningstar and is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. © 2022 Morningstar Research Inc.
- 7. The "Growth of \$10,000 invested" chart shows the final value of a hypothetical \$10,000 investment in securities in this class/series of the fund without any withdrawal as at the end of the investment period indicated. This compound growth chart is for illustrative purposes only and is not intended to reflect future values or returns on investment in such securities.
- 8. The benchmark for this fund is comprised of the 80% S&P/TSX Capped Composite Total Return Index (the "S&P/TSX Index"), 15% S&P 500 Total Return Index (CAD) (the "S&P 500 Index") and 5% FTSE Canada 91 Day T-Bill Index
- 9. Investors with a minimum investment in Manulife mutual funds, Manulife Private Mutual Funds and Manulife Private Investment Pools ("Qualifying Investments") of \$250,000, either in a single account or in the aggregate based on the total assets of a financial group, are entitled to receive a reduction in the management fees that apply to their Funds. Such reductions are paid in the form of a distribution to investors (first out of net income and net realized capital gains of the Fund and, thereafter, as a return of capital) and in the form of a rebate to Manulife Corporate Class investors. In both cases, the reductions are automatically reinvested in additional securities of the relevant series. The amount of the distribution or rebate, as applicable, is based on the aggregate amount invested in the Qualifying Investments and begins on the first dollar invested. A financial group includes all accounts belonging to a single investor, their respective family members residing at the same address and corporate accounts for which the investor and other members of the financial group beneficially own more than 50% of the corporation's voting equity. Rates that are listed do not include applicable (HST). A basis point (BPS) is a unit that is equal to 1/100th of 1 per cent.
- 10. Holdings are subject to change. They are not recommendations to buy or sell any security.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the fund facts as well as the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Manulife Funds are managed by Manulife Investment Management Limited (formerly named Manulife Asset Management Limited). Manulife Investment Management is a trade name of Manulife Investment Management Limited. Manulife Investment Management, the Stylized M Design, and Manulife Investment Management & Stylized M Design are trademarks of The Manufacturers Life Insurance Company and are used by it, and by its affiliates under license.