

Manulife Dividend Income Class

Advisor Series • Performance as at March 31, 2024 • Holdings as at March 31, 2024

Overview

Overall Morningstar Rating¹



Key Facts

Management Team: Essential Equity Team

Inception date: March 22, 2012

AUM²: \$957.05M

CIFSC category: Canadian Focused Equity

Investment style: Value

Distribution frequency³: Annual

Positions: 69

Management fee: 1.83

MER: 2.28% (as at 2023-04-30, includes HST)

Min. investment: \$500 initial; \$25 PAC

Fund Status: Open

Risk: Medium



Equity Characteristics

P/E Ratio	27.10
P/B Ratio	3.68
P/CF Ratio	15.92
ROE	21.28%
Average Market Cap	\$70.07B
Dividend Yield	1.73%

Equity Style Box⁴

Large	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Medium	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Small	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Value	Blend	Growth

The fund's portfolio is biased toward large-cap growth stocks.

Fund Codes (MMF)

Series	FE	LL2	LL3	DSC	NL
Advisor	8545	8045	8745	8445	—
Advisor - DCA	28545	28045	28745	28445	—
F	—	—	—	—	8645
F - DCA	—	—	—	—	28645
FT6	—	—	—	—	1218
T6	9107	9149	9108	9106	—

DSC/LL2/LL3 load options are available for switches only and are not available for new purchases.

Why invest?

- Managed by the Manulife Essential Equity Team.
- The team's focus is on creating a high returning conglomerate portfolio consisting of diversified businesses to ensure that revenue and earnings come from many different sources.
- Constructed using a fundamental, value based lens selecting primarily Canadian, U.S and Global dividend-paying business.
- The portfolio managers focus on selecting businesses, which in aggregate have high and stable profitability, minimal financial leverage and are priced at an attractive valuation.

Performance

Growth of \$10,000 since inception⁵



Calendar Returns (%)

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
18.87	-1.10	15.40	12.68	-4.54	22.43	21.05	20.37	-17.35	9.74

Compound Returns (%)

1 Mth	3 Mth	6 Mth	YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs	15 Yrs	20 Yrs	Inception
1.96	9.59	17.66	9.59	13.51	6.13	9.17	9.51	—	—	10.64

Risk Measures (5 yr.)	Standard Deviation (%)	Sortino Ratio	Sharpe Ratio	Alpha	Beta	R-Squared (%)
Fund	14.62	0.94	0.38	0.79	0.85	71.82
Benchmark ⁶	15.46	0.93	0.39	—	—	—

Management

Portfolio advisor:

Essential Equity Team



Conrad
Dabiet



Chris
Hensen



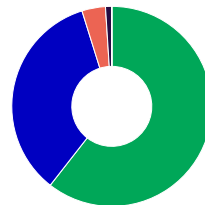
Jonathan
Popper

Top 10 Holdings (%) ⁸

1. FirstService Corporation Com	4.03
2. Thermo Fisher Scientific Inc. Com	4.01
3. Constellation Software Inc. Com	3.98
4. Canadian Pacific Kansas City Limited Com	3.98
5. Waste Connections Inc. Com	3.98
6. Visa Inc. Com Cl A	3.98
7. Linde PLC Shs	3.80
8. CGI Inc. Cl A Sub Vtg	3.50
9. Thomson Reuters Corp. Com No Par	3.05
10. Danaher Corp. Com	3.04

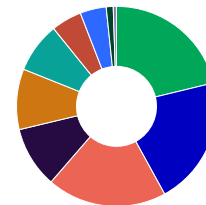
Portfolio Allocation

Geographic Allocation (%)



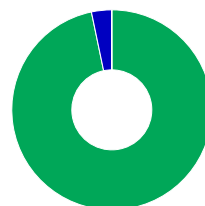
60.55	Canada
34.64	United States
3.80	United Kingdom
1.01	Ireland
0.00	Barbados
0.00	Europe

Sector Allocation (Equities) (%)



21.22	Information Technology
20.79	Industrials
19.36	Financials
9.90	Materials
9.79	Health Care
8.14	Energy
4.92	Consumer Discretionary
4.23	Real Estate
1.13	Consumer Staples
0.52	Other

Asset Allocation (%)



96.74	Equities
3.26	Cash and Equivalents
0.00	Fixed Income

Annual Distributions ³

	Income	Dividends	Capital Gains	Return of Capital	Total
2022	—	\$0.25	\$3.49	—	\$3.75
2021	—	\$0.07	—	—	\$0.07
2020	—	\$0.30	\$0.66	—	\$0.96
2019	—	\$0.17	—	—	\$0.17
2018	—	\$0.11	\$0.16	—	\$0.27
2017	—	\$0.22	—	—	\$0.22
2016	—	\$0.14	—	—	\$0.14

Management Fee Reduction Rates ⁷

Account/Household Value Tiers	All Qualifying Investments
\$250K+ to \$499K	2.50 basis points
\$500K+ to \$999K	5.00 basis points
\$1M+ to \$4.9M	7.50 basis points
\$5M+ to \$9.9M	10.00 basis points
\$10M+	12.50 basis points

For more information please contact your advisor or visit manulifeim.ca

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2. All classes/series combined. Assets as at March 28, 2024.
3. The payment of distributions is not guaranteed and may fluctuate. If distributions paid by the fund are greater than the performance of the fund, then your original investment will shrink. Distributions should not be confused with a fund's performance, rate of return, or yield. You may also receive return of capital distributions from a fund. Please consult with your tax advisor regarding the tax implications of receiving distributions. See the fund facts as well as the prospectus for more information on a fund's distributions policy.
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5. The "Growth of \$10,000 invested" chart shows the final value of a hypothetical \$10,000 investment in securities in this class/series of the fund without any withdrawal as at the end of the investment period indicated. This compound growth chart is for illustrative purposes only and is not intended to reflect future values or returns on investment in such securities.
6. The benchmark for this fund is comprised of the S&P/TSX Composite Total Return Index
7. Investors with a minimum investment in Manulife mutual funds, Manulife Private Mutual Funds and Manulife Private Investment Pools ("Qualifying Investments") of \$250,000, either in a single account or in the aggregate based on the total assets of a financial group, are entitled to receive a reduction in the management fees that apply to their Funds. Such reductions are paid in the form of a distribution to investors (first out of net income and net realized capital gains of the Fund and, thereafter, as a return of capital) and in the form of a rebate to Manulife Corporate Class investors. In both cases, the reductions are automatically reinvested in additional securities of the relevant series. The amount of the distribution or rebate, as applicable, is based on the aggregate amount invested in the Qualifying Investments and begins on the first dollar invested. A financial group includes all accounts belonging to a single investor, their spouse, their respective family members residing at the same address and corporate accounts for which the investor and other members of the financial group beneficially own more than 50% of the corporation's voting equity. Rates that are listed do not include applicable (HST). A basis point (BPS) is a unit that is equal to 1/100th of 1 per cent.
8. Holdings are subject to change. They are not recommendations to buy or sell any security.

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Source for all Data: Data Front, as at March 28, 2024.