

Fund Facts — MPIP Segregated Pools

**Manulife Canadian Balanced Private Segregated Pool**

The low-load sales charge option is capped to new purchases and is only available to existing PACs. Effective June 1, 2023 or thereabout, it will no longer be available to any deposits.

**Quick Facts**

**Date Fund Available:** October 2014      **Underlying Fund Manager:** Manulife Investment Management Limited      **Total Fund Value:** \$431,250,847  
**Date Fund Created:** October 2014      **Total Units Outstanding:** 28,000,620      **Portfolio Turnover Rate:** 4.04%

Sales charge option	Minimum investment (\$)	MER (%)	Management fee (%)	Net asset value per unit (\$)	Units outstanding
Front-End/No-Load	100,000	2.26	1.42	15.4002	21,590,308
Low-Load	100,000	2.41	1.56	15.2267	5,576,505

For information on F-Class and Professional Service Fee (PSF) sales charge options, refer to page 3.

**What does the fund invest in?**

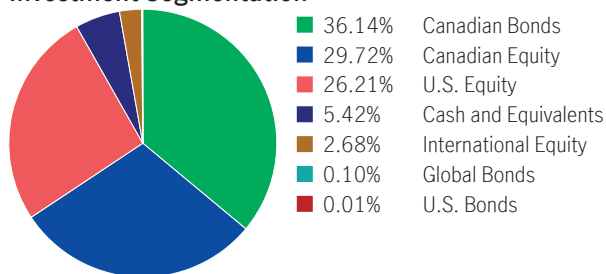
This segregated fund has a “fund-of-fund” structure and invests into the Manulife Canadian Balanced Private Pool. The underlying corporate class mutual fund holds primarily Canadian equities and Canadian fixed income investments.

**Top 10 investments (of the underlying fund)**

Constellation Software Inc.	2.66%
Brookfield Asset Management Inc. Voting Shs Cl A	2.66%
Microsoft Corp.	2.53%
Costco Wholesale Corp.	2.37%
UnitedHealth Group Inc.	2.10%
BCE Inc. Com New	1.99%
Telus Corp.	1.97%
American Tower Corp.	1.92%
Progressive Corp.	1.90%
Canadian Pacific Railway Ltd.	1.72%
<b>Total</b>	<b>21.79%</b>

Total investments: 410

**Investment Segmentation**



**Are there any guarantees?**

This fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes a separate insurance fee that is charged for the guarantees. For details, please refer to the Information Folder and Contract.

**Who is this fund for?**

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

**How has the fund performed?**

This section tells you how the fund has performed over the past 7 years. Returns are after the MER has been deducted.

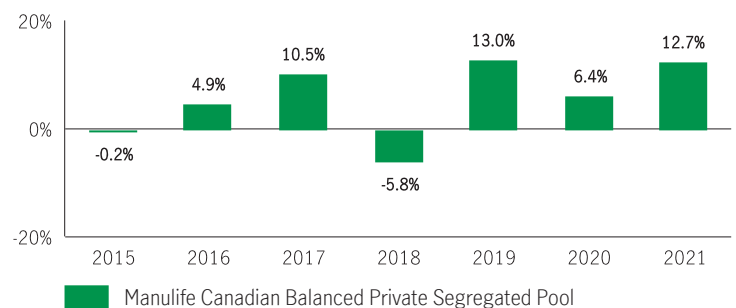
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option and sales charge option you choose and on your personal tax situation.

**Average return**

A person who invested \$1,000 in the fund on October 6, 2014 has \$1,540.02 on December 31, 2021. This works out to an average of 6.15% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the fund has performed in each of the past 7 years for a contractholder. In the last 7 years the fund was up in value 5 years and down in value 2 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

**How risky is it?**

The value of your investments can go down. Please see the Information Folder for further details.



## How much does it cost?

The following tables show the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the guarantee option and sales charge option you choose. The ongoing fees and expenses are different for each sales charge option.

### 1. Sales Charges

Sales charge option	What you pay	How it works
Front End Sales Charge	Up to 5.0% of the amount you invest	<ul style="list-style-type: none"> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>
Low Load Sales Charge	<b>If you sell within:</b> 1 year of buying 3.00 2 years of buying 3.00 3 years of buying 3.00 After 3 years 0.00	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife. <ul style="list-style-type: none"> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option and sales charge option without paying any sales charge. The sales charge schedule will be based on the date you invest in your first fund</li> </ul>
No Load Sales Charge	There are no charges to you.	When you invest, Manulife pays a commission of up to 3.0%. If you sell units within the first 4 years from deposit, your servicing advisor may have to return a portion of the commission to Manulife.

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund and, if applicable, any underlying fund(s). The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Information Folder and Contract.

Sales charge option	MER (Annual rate as a % of the fund value)	Management fee (%)
Front-End/No-Load	2.26	1.42
Low-Load	2.41	1.56

#### Trailing commission

Manulife pays a trailing commission of up to 1.00% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

### 3. Other Fees

Trading Fees are paid to Manulife.

Fee	What you pay
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.

## What if I change my mind?

You can change your mind about your investment in a fund within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case, the right to cancel only applies to the new transaction.

You have to tell us in writing that you want to cancel. The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down. The amount returned only applies to the specific transaction and will include a refund of any sales charges or other fees you paid.

## Objective and Strategy

Unless otherwise noted, the investment objective of the underlying fund is the same or substantially similar as the segregated fund objective. Refer to the underlying fund Prospectus and/or the Investment Policy Statement (IPS) for the complete objective and strategy of the underlying fund.

**Objective:** The Pool seeks to provide both current income and the potential for capital appreciation by investing in Canadian and foreign equity and fixed income securities. The Pool may also achieve its objective by entering into forward contracts in order to approximate the return of another fund managed by Manulife Investment Management Limited (less derivative transaction costs).

**Strategy:** This Fund will invest in units of the underlying mutual fund or a substantially similar fund.

## Information specific to F-Class and Professional Service Fee sales charge options

### F-Class and Professional Service Fee

This section shows the information specific to the F-Class and Professional Service Fee (PSF) sales charge options of this fund. Funds in the F-Class sales charge option are available for investors who have fee-based or wrap accounts with their dealer. The PSF sales charge option is only available through approved distributors.

What you pay - F-Class	What you pay - Professional Service Fee (PSF)
<ul style="list-style-type: none"><li>Sales charges are generally negotiated between you and your dealer.</li><li>Collection of these fees will occur within the dealer account and not from the contract.</li><li>These are separate fees in addition to the MER.</li></ul>	<ul style="list-style-type: none"><li>A fee is negotiated between the client and advisor and may not exceed 1.25% annually, plus applicable taxes. The fee is defaulted to 0% if no fee is specified on the form.</li><li>The fee and applicable taxes are collected by redeeming units of the corresponding PSF fund(s) on a monthly basis.</li><li>These are separate fees in addition to the MER.</li></ul>

Sales charge option	Minimum investment (\$)	MER (%)	Management fee (%)	Net asset value per unit (\$)	Units outstanding
F-Class / PSF	100,000	1.17	0.52	16.6028	833,807

## For more information

This summary may not contain all the information you need. Please read the Information Folder and Contract or you may contact us at:

### Manulife

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