# Manulife

Fund Facts — Manulife Ideal Signature Select

## Ideal U.S. Monthly High Income Fund Quick Facts

Date Fund Available: May 2016	Underlying Fund	l Manager: Manu	Limited Total Fund Value: \$1	Total Fund Value: \$1,496,174,455		
Date Fund Created: April 2014	Total Units Outs	tanding: 91,813	Portfolio Turnover Rate: 3.33%			
Guarantee option	Minimum investment (\$)	MER (%)	Management fee (%)	Net asset value per unit (\$)	Units outstanding	
Ideal 75/100 Series 1,000		3.31	2.45	14.5182	3,231,967	
Ideal 100/100 Series	1,000	3.66	2.45	14.1447	3,292,570	

For information on Platinum no load and F-Class sales charge options, refer to page 3.

### What does the fund invest in?

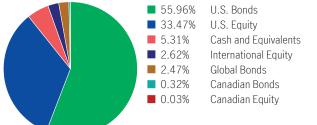
This segregated fund has a "fund-of-fund" structure and invests into the Manulife U.S. Monthly High Income Fund. The underlying mutual fund trust holds primarily U.S. equities and U.S. fixed income investments.

### Top 10 investments (of the underlying fund)

UNITED STATES TREASUR 4.375000% 30NOV30	2.58%
United States Treasury Note, 4.75%, 11/15/2043	2.54%
United States Treasury Note, 4.13%, 8/15/2053	2.38%
UNITED STATES TREASUR 4.500000% 15NOV33	1.61%
Cintas Corp.	1.59%
Roper Technologies Inc.	1.57%
Thermo Fisher Scientific Inc.	1.57%
Linde PLC Shs	1.57%
Union Pacific Corp.	1.56%
Visa Inc. Com Cl A	1.56%
Total	18.54%

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Total investments: 888
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#### **Investment Segmentation**



## Are there any guarantees?

This fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes a separate insurance fee that is charged for the guarantees. For details, please refer to the Information Folder and Contract.

## Who is this fund for?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

## How has the fund performed?

This section tells you how the fund has performed over the past 7 years for a contractholder who has chosen Ideal 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the fund will perform in the future.

Also, your actual return will depend on the guarantee option and sales charge option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund and chose the Ideal 75/100 Series on May 17, 2016 has \$1,461.92 on December 31, 2023. This works out to an average of 5.11% per year.

**Year-by-year returns** Any values close to zero may not be visible. This chart shows how the fund has performed in each of the past 7 years for a contractholder who chose the Ideal 75/100 Series. In the last 7 years the fund was up in value 5 years and down in value 2 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## How risky is it?

The value of your investments can go down. Please see the Information Folder for further details.

Low	Low to Medium	Medium	Medium to High	High

## How much does it cost?

The following tables show the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the guarantee option and sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

Sales charge option	v	Vhat you pay	How it works
Deferred Sales Charge (DSC) *	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	% 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option and sales charge option without paying any sales charge. The sales charge schedule will be based on the date you invest in your first fund</li> <li>Any sales charge you pay goes to Manulife</li> </ul>
Low Load Sales Charge *	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	% 3.00 2.00 1.00 0.00	
No Load Sales Charge	There are no charges to you.		No Sales Charges or upfront commission will be charged or paid on any amount invested in this Fund.

\* Deferred and Low Load sales charge options no longer allow new deposits, subsequent deposits, new or existing PACs or switches in from other sales charge options. Switches within the same sales charge option are permitted. Existing investments in these sales charge options will remain invested and the existing sales charge schedule will apply to any withdrawals.

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund and, if applicable, any underlying fund(s). The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Information Folder and Contract.

Guarantee option	MER (Annual rate as a % of the fund value)	Management fee (%)
Ideal 75/100 Series	3.31	2.45
Ideal 100/100 Series	3.66	2.45

#### Trailing commission

Manulife pays a trailing commission of up to 1.00% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and sales charge options and are paid to Manulife.

Fee	What you pay
Short Term Trading Fee	2% of the value of the transaction amount if you sell or transfer within 90 days, in addition to any applicable charges.

### What if I change my mind?

You can change your mind about your investment in a fund within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case, the right to cancel only applies to the new transaction.

You have to tell us in writing that you want to cancel. The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down. The amount returned only applies to the specific transaction and will include a refund of any sales charges or other fees you paid.

## **Objective and Strategy**

Unless otherwise noted, the investment objective of the underlying fund is the same or substantially similar as the segregated fund objective. Refer to the underlying fund Prospectus and/or the Investment Policy Statement (IPS) for the complete objective and strategy of the underlying fund.

**Objective:** This Balanced Fund seeks to provide a combination of income and capital appreciation by investing primarily in a diversified portfolio of U.S. dividend paying and other equity securities as well as fixed income securities.

Strategy: This Fund will invest in units of the underlying mutual fund or a substantially similar fund.

## Information specific to Platinum No-load and F-Class sales charge options

### **F-Class**

This section shows the information specific to the F-Class sales charge option of this fund. Funds in the F-Class sales charge option are available for investors who have feebased or wrap accounts with their dealer.

What you pay

- Sales charges are generally negotiated between you and your dealer
- Collection of these fees will occur within the dealer account and not from the contract
- These are separate fees in addition to the MER

Guarantee option	Minimum investment (\$)	MER (%)	Management fee (%)	Net asset value per unit (\$)	Units outstanding
Ideal 75/100 Series	1,000	2.23	1.45	15.7984	35,099
Ideal 100/100 Series	1,000	2.51	1.45	15.4160	3,217

### Platinum No-Load

This section shows the information specific to the Platinum No-load sales charge option of this fund. When investing a minimum of \$250,000 you may qualify for Platinum pricing which offers a lower management expense ratio than other sales charge options in the same product. Other than the MER, there are no additional fees for this sales charge.

		What you pag	/		
There are no charges to you.					

Guarantee option	Minimum investment (\$)	MER (%)	Management fee (%)	Net asset value per unit (\$)	Units outstanding
Ideal 75/100 Series	250,000	2.64	1.85	15.2729	1,164,244
Ideal 100/100 Series	250,000	2.97	1.85	14.8947	600,333

## For more information

This summary may not contain all the information you need. Please read the Information Folder and Contract or you may contact us at:

#### Manulife

500 King Street North, Waterloo ON N2J4C6 www.manulifeim.ca Canada, Outside of Quebec 1-888-790-4387 Quebec & French Business 1-800-355-6776

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